Bihar State Road Development Corporation Limited
(A Government of Bihar Undertaking)
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Letter No. BSRDCLtd.-5089/2026 - 2764 Patna, Dated - 01/08/2026

Bihar State Road Development Company Limited

Clarification to Pre-Bid Meeting Queries

Engagement of Consultant for Support in Availing Loan / Financial Assistance for Projects and Development & Implementation of Accounting Application, and Accounting & Financial Management Support Services

Sl.no.	RFP Page No.	Clause under RFP	Queries/Clarification sought	BSRDC Replies
1)	Eligibility Criteria – Average Annual Turnover:- Page No. 9, Section 2.2.	The RFP prescribes a comparatively low Average Annual Turnover requirement for bidders. Minimum Average Annual Turnover of 10 Crore in the last 3 Financial Years (FY 2022-23, 2023-24 and 2024-25)	Considering the strategic nature and financial significance of the assignment involving fund raising and financial advisory services, we request the Authority to enhance the Average Annual Turnover requirement to ensure participation of financially strong, stable, and experienced consulting firms capable of delivering high-quality services. Kindly revise the minimum Average Annual Turnover of Rs. 10 Crore to 50 Crore in the last 3 financial years (2022-23, 2023-24 and 2024-25).	As per RFP
2)	Eligibility Criteria – PF & ESIC Registration, Page No. 9, Section 2.2.	The bidder must be a legally registered and incorporated Partnership Firm/ LLP/ Company operating in India for minimum 5 years. In case of JV: Both Partner should meet the criteria. Documents Required: certificate of Incorporation, PAN, GST and PF/ESIC Registration.	We request the Authority to kindly amend the eligibility requirement to stipulate submission of EPF & ESIC registration/compliance documents only by the Lead Bidder in case of a Joint Venture/Consortium. Requiring such documents from all JV/Consortium partners may unnecessarily restrict participation, whereas compliance by the Lead Bidder adequately ensures adherence to statutory obligations and contractual responsibilities.	**Revised clause are as under:** The bidder must be a legally registered and incorporated Partnership Firm / LLP / Company operating in India for minimum 5 years. (In case of JV: Both Partner should meet the criteria. In case of PF/ESIC registration, Lead Member should meet the criteria)
3)	Section: Key	The qualification criteria restrict the Team Leader and Finance Expert	We request the Authority to also consider MBA (Finance)/PGDM (Finance) from a recognized	As per RFP in case of Team Leader

	Personnel Qualification – Team Leader & Finance Expert Page No. 32, Section 5 S.No.1 & 3.	positions to Chartered Accountant (CA) only.	institution as an eligible qualification for the Team Leader and Finance Expert positions, either independently or along with CA. These professionals possess relevant expertise in project finance, financial modelling, investment analysis, and financial advisory, which are directly aligned with the objectives of the assignment.	Either MBA (Finance) from a recognized institution added in case of Finance Expert position.
4)	Experience of Bidder Additional	The experience criteria do not specifically require prior experience in Fund Raising or Financial Closure assignments.	As the assignment is primarily focused on fund raising and financial advisory, we request the Authority to include Fund Raising, Debt Syndication, Project Financing, Financial Closure, Resource Mobilization, or Capital Raising as eligible experience for both the bidder and key experts to ensure selection of agencies having directly relevant expertise. Indicative Clause: The Bidder should have experience in assisting/ underwriting/ certifying/ due diligence/ compliance support for fund raising through Equity/ Debt/ Bonds/ IPO/ FPO or other financial instruments for any Government Organization, PSU, Listed Company, or Private Limited Company during last 5 Years.	As per RFP
5)	Section No. 5 Pg no. 32	Position: Team Leader (Intermittent Input) Qualification: CA with 7 years post qualification experience in accounting and financial management related services Nos. 01 Nos. of Months - 18 Months	We request you to kindly revise the Team Leader's input duration from 18 months to 36 months, considering the Team Leader's key role in project oversight.	As per RFP
6)	Section No. 2.2 Pg no. 9	At least two assignments of Loan Appraisal / Accounting and Financial Management/ IT Services/ IT Consultancy/ ITES/System Integration with any Government Department or their Undertakings/ PSUs/ULBs/Banks each having work order value of Rs. 2Cr. or more in the last 7 years from the date of NIT.	It is requested to include experience of similar assignments executed for the Government of Bihar and its Departments/Agencies/PSUs/Undertakings/ULBs/Banks as a separate qualifying category. Since the project is being implemented for the Government of Bihar, prior experience of executing	As per RFP

		(In case of JV: Lead Partner should meet the criteria).	similar assignments within Bihar would demonstrate familiarity with the State Government's administrative framework, operational processes, regulatory requirements, and stakeholder coordination mechanisms. Recognizing Bihar-specific project experience as a qualifying criterion would help identify bidders with relevant local implementation expertise, thereby facilitating smoother project execution and ensuring effective delivery of project objectives.	
7)	RFP Pg 8	Clause 1(vii) — Brief Description of Selection Process: "Selection through QCBS (70:30 minimum marks for opening of financial bids)."	The assignment is largely standardized and process oriented, covering fund mobilization/loan facilitation and accounting support, and does not require high-end technical consultancy. We therefore request that the selection method be changed from QCBS to Least Cost Selection (L1), i.e., selection of the lowest-priced bid among technically qualified bidders, to promote economy and wider competition.	As per RFP
8)	RFP Pg 9	Clause 2.2 — Technical Capacity: at least two assignments of Loan Appraisal/Accounting and Financial Management/IT Services, each of work order value Rs. 2 Crore or more in the last 7 years (in case of JV, the Lead Partner alone must meet the criterion).	It is requested that (a) the minimum work-order value threshold per assignment be reduced; (b) in the case of a JV, either partner (Lead or Other Partner) be permitted to meet this criterion, and not the Lead Partner alone; and (c) assignments of Rs. 1 Crore or more executed in the last 10 years be made eligible. Request Rs. 2 Crore → Rs. 1 Crore per assignment; either JV partner may qualify.	As per RFP
9)	RFP Pg 11	Detailed Marking Scheme, sl. 2 — Technical Capacity ("Experience Across India"): Rs. 2 Crore or more work-order value per project across India, scored by number of projects (2 to 5+ projects: 6–15 marks); in case of JV, only the Lead Partner is evaluated.	It is requested that the minimum work-order value per project used for scoring under this sub-criterion be reduced, to allow a realistic count of qualifying projects for firms. Reduce Rs. 2 Crore → Rs. 1 Crore per project for any of the JV	As per RFP
10)	RFP Pg 11	Detailed Marking Scheme, Sl. 2 — "Accounting/Financial Management Experience" (10 marks): at least one assignment of Rs. 5 Crore or more; 2 marks per assignment, up to a maximum of 10 marks (i.e. 5 such	It is requested that this sub-criterion be amended to reckon assignment values of Rs. 1.5 or more, in place of the present Rs. 5 Crore threshold. Request to reduce Rs. 5 Crore → Rs. 1.5–2 Crore per assignment	As per RFP

		assignments needed for full marks).		
11)	RFP Pg 11	Detailed Marking Scheme, Sl. 2 — "Experience in the Bihar State" (5 marks): Rs. 2 Crore or more work order value per assignment within Bihar in the last 7 years; in case of JV, any partner may qualify.	It is requested that the minimum work-order value per assignment for this sub-criterion be reduced. Request to reduce Rs. 2 Crore → Rs. 1 Crore per assignment within Bihar	As per RFP
12)	RFP Pg 9,11,12	Clause 2.2 — Technical Capacity (Eligibility) and Detailed Marking Scheme, Sl. 2 (all sub-criteria): experience look-back period of "last 7 years from the date of NIT."	It is requested that the experience look-back period of "last 7 years from the date of NIT" be extended to "last 10 years from the date of NIT", uniformly under Clause 2.2 and all sub-criteria of the Detailed Marking Scheme, Sl. 2.	As per RFP
13)	RFP Pg 9	Clause 2.2 — Conditions of Eligibility of Bidders and Evaluation Method — Financial Capacity: minimum average annual turnover of Rs. 10 Crore in the last 3 financial years (FY 2022-23, 2023-24 and 2024-25); in case of JV, the Lead Partner alone must meet the criterion.	It is requested that the minimum average annual turnover requirement be reconsidered and revised downward to Rs. 5 Crore.	As per RFP
14)	RFP Pg 11	Marking Scheme — Minimum Average Annual Turnover in the last 3 financial years (FY 2022-23, 2023-24 and 2024-25; in case of JV, only the Lead Partner is evaluated): ">Rs.10–15 Cr.: 7 marks; >Rs.15–20 Cr.: 11 marks; >Rs.20 Cr.: 15 marks."	It is requested that the marking slabs be revised as follows: "Rs.5–7.5 Cr.: 7 marks; >Rs.7.5–10 Cr.: 11 marks; >Rs.10 Cr.: 15 marks."	As per RFP
15)	General/ Preamble	The RFP, as presently worded, does not make any reference to the Government of Bihar's purchase/price preference framework for local units, firms and professionals in the evaluation or award process.	It is requested that the RFP be suitably amended to expressly incorporate (a) the price/purchase preference applicable to Bihar-registered units and enterprises under the Finance Department's price-preference notification and the Bihar Purchase Preference Policy, 2024; and (b) a clear statement that, consistent with the said policy and with the Government of Bihar's stated intent of encouraging local participation, firms, consultancies or JVs having their registered office in Bihar, or having Bihar-based professionals as partners/key personnel, shall be given due preference/weightage at the stage of eligibility, evaluation and award, without dilution of quality or technical standards.	As per RFP
16)	Clause 2.2 –	Minimum Average Annual Turnover of Rs. 10 Crore in the last 3 Financial Years	The prescribed turnover threshold of Rs. 10 Crore (going up to Rs. 20 Crore for full marks) is	As per RFP

	Conditions of Eligibility, "Financial Capacity" (Page 9); Detailed Marking Scheme, Sr. 1 (Page 11)	(FY 2022 23, 2023-24, 2024-25) is prescribed as a mandatory eligibility criterion, with further scoring benefit up to Rs. 20 Crore and above.	disproportionately high for an assignment of this nature and is not commensurate with the estimated contract value. Many well-established and competent local Chartered Accountant firms and financial consultancy practices operating in the State of Bihar, having sound domain experience in accounting, financial management and loan syndication, do not meet this threshold, as CA firms typically report professional/consultancy receipts rather than "turnover" comparable to trading or IT companies. It is requested that the turnover criterion be substantially relaxed (e.g., Rs. 2–3 Crore average annual turnover/gross receipts) so as to enable genuine and Sl. No. RFP Clause / Page Reference Existing Provision Query / Suggestion experienced local CA firms and consultancies to participate, in the interest of wider and fairer competition.	
17)	Clause I(iii) – Objective of the Assignment ; TOR Section 3(A), (B) & (C) (Pages 7, 26–30)	The RFP clubs together two distinct scopes of work in a single tender, namely (a) Financial Advisory / Loan Facilitation Services, and (b) Design, Development, Implementation, Operation & Maintenance of a Web-based Accounting Application together with Accounting & Financial Management Support Services.	Financial/loan advisory services and software design & development (including database architecture, application development, testing, hosting, and O&M) are two entirely distinct professional domains, requiring different core competencies, manpower and empanelment. CA firms/financial consultants ordinarily do not possess in house software development capability, and IT/software development companies ordinarily do not possess loan syndication, financial advisory or C&AG empanelment credentials. Clubbing both scopes into a single RFP with combined eligibility (turnover, technical experience, manpower, CAG empanelment) effectively disqualifies genuine specialist bidders in either domain. It is requested that the assignment be bifurcated into two separate RFPs/tenders — one exclusively for "Financial Advisory and Loan Facilitation Services" and another exclusively for "Development, Implementation, Operation & Maintenance of the Accounting Application and Accounting & Financial Management Support Services" — so that specialized and competent firms in each respective domain can independently and fairly compete.	As per RFP
18)	Clause 2.2	At least two assignments of Loan	The requirement of two individual work orders each	As per RFP

	– "Technical Capacity" (Page 9); Detailed Marking Scheme, Sr. 2 (Page 11)	Appraisal/Accounting and Financial Management/IT Services/IT Consultancy/ITES/System Integration with any Government Department/PSU/ULB/Bank, each having a work order value of Rs. 2 Crore or more in the last 7 years, is prescribed as mandatory eligibility.	valued at Rs. 2 Crore or more (clubbing loan appraisal assignments with IT/ITES/System Integration assignments under one umbrella criterion) is restrictive and not reflective of actual market assignment sizes for either domain in the State. Such a high per-assignment value threshold, combined with the clubbing of dissimilar categories of work, will exclude several capable and experienced regional/State-level CA firms and software developers who have executed multiple relevant assignments of smaller individual value but with equal or greater cumulative experience. It is requested that the eligibility criteria be relaxed and rationalized — e.g., by reducing the minimum per-assignment value, and/or considering cumulative value of similar assignments — separately for each of the two service categories referred to in Query No. 2 above.	
19)	General – Selection Process and State Procurement Policy	The RFP as structured combines high financial and technical thresholds with a bundled scope of work.	The cumulative effect of (a) the high turnover criterion, (b) clubbing of two unrelated service categories, and (c) the high per assignment technical capacity threshold, is that only a very limited number of large, pan India composite firms/consortiums would be eligible to bid. This narrows the field to a virtual handful of bidders, which is contrary to the principles of open, fair and competitive bidding, and creates conditions conducive to cartelization, thereby resulting in higher quoted prices to the detriment of BSRDCL and public exchequer. Such restrictive bundled eligibility also runs counter to the spirit of the procurement policy of the Government of Bihar, which encourages participation of local/State-based firms, professionals and MSMEs domiciled in Bihar, and seeks to promote employment and business opportunities for the people of the State. It is requested that the Authority review the eligibility criteria and scope bundling in light of the above and issue separate, appropriately scaled tenders for (i) Financial Advisory/Loan Facilitation Services and (ii) Accounting Application Development & Financial Management Support Services, so as to	As per RFP

			enable fair, transparent and competitive participation by CA firms and software/IT companies operating in Bihar, in line with applicable State procurement policy.	
20)	Page No. 09, Section 2.2 – Conditions of Eligibility of Bidders and Evaluation Method (Technical Capacity)	Bidder should have completed at least two assignments of Loan Appraisal / Accounting and Financial Management / IT Services / IT Consultancy / ITES / System Integration with any Government Department or their Undertakings /PSUs /ULBs /Banks, each having a work order value of ₹2 Crore or more in the last seven years.	We respectfully request the Authority to remove the Accounting and Financial Management experience requirement from the Technical Capacity criteria, as the current scope of work is primarily related to IT Services, IT Consultancy, ITES, and System Integration	As per RFP
21)	Section No. 5.1 & 5.3 Page no. 32. Key Personnel Qualification – Team Leader & Finance Expert	Team Leader: CA with 7 years post qualification experience in accounting and Financial Management related services. Finance Expert: CA with 2 Years post qualification experience in accounting and financial management.	It is requested to also consider MBA (Finance) as an eligible qualification for the Team Leader and Finance Expert positions, provided the candidate fulfils the required relevant experience criteria.	As per RFP
22)	Section No. 2.2, Page no. 9. Legal Status of the Bidder	The bidder must be a legally registered and incorporated Partnership Firm/ LLP/ Company operating in India for minimum 5 years. In case of JV: Both Partner should meet the criteria. Documents Required: certificate of Incorporation, Pan, GST and PF/ ESIC Registration	It is requested that PF and ESIC compliance documents may be accepted from either the Lead Bidder or the JV Partner, instead of mandating submission by both entities.	As per RFP
23)	Page 9 & 11, Clause 2.2 (Eligibility Criteria) & Detailed Marking Scheme	Technical Capacity: work order value of Rs. 2 Cr. or more (eligibility) and Rs. 5 Cr. or more (marking) required for Loan Appraisal / Accounting & Financial Management / IT services assignments.	Please reduce the minimum work order value from Rs. 2 Cr. and Rs. 5 Cr. to Rs. 1 Cr. in all related clauses under Technical Capacity and eligibility criteria.	As per RFP
24)	Page 10,	Minimum technical score of 70 is required	Please reduce the minimum qualifying technical	As per RFP

	Clause 2.2	to qualify for financial bid opening.	score from 70 to 60.	
25)	Page 10, Clause 2.2	Financial proposal is evaluated on QCBS basis (Technical 70% + Financial 30%).	Please evaluate the financial proposal on L1 (Least Cost) basis, in line with Bihar Financial Rules, instead of QCBS since this assignment is well defined and process driven.	As per RFP
26)	Page 9 & 11, Clause 2.2 & Detailed Marking Scheme	Experience should be from the last 7 years from the date of NIT.	Please extend the eligible experience period from the last 7 years to the last 10 years.	As per RFP
27)	Page 9, Clause 2.2	Financial Capacity – Annual Turnover	Please reduce the Annual Turnover limit from 10 crore to 5 crore.	As per RFP
28)	Page 11, Detailed Marking Scheme, Sub-Criterion 1 (Financial Capacity)	Maximum marks (15) are given for turnover above Rs. 20 Cr.	Please reduce the turnover slab for maximum marks from Rs. 20 Cr. to Rs. 10 Cr.	As per RFP
29)	RFP Pg 8	Clause 1(vii) — Brief Description of Selection Process: "Selection through QCBS (70:30 minimum marks for opening of financial bids)."	We humbly note that the assignment appears largely standardized and process-oriented, covering fund mobilization/loan facilitation and accounting support, without a pronounced need for high-end bespoke technical consultancy. To encourage wider competitive participation and optimal cost efficiency, we respectfully request the Authority to consider adopting the Least Cost Selection (L1) method for technically qualified bidders.	As per RFP
30)	RFP Pg 9	Clause 2.2 — Technical Capacity: At least two assignments of Loan Appraisal/Accounting and Financial Management/IT Services, each of work-order value Rs. 2 Crore or more in the last 7 years (in case of JV, the Lead Partner alone must meet the criterion)	We kindly request the Authority to consider: (a) reducing the minimum work-order value threshold per assignment; (b) allowing either partner in a Joint Venture (Lead or Other Partner) to meet this criterion; and (c) extending the eligibility look-back window to assignments executed within the last 10 years. Proposed Revision: Rs. 2 Crore → Rs. 1 Crore per assignment; eligibility open to either JV partner	As per RFP
31)	RFP Pg 11	Detailed Marking Scheme, Sl. 2 — Technical Capacity ("Experience Across India"): Rs. 2 Crore or more work order	We respectfully suggest that the minimum work order value per project utilized for scoring under this sub-criterion be reasonably reduced. This	As per RFP

		value per project across India, scored by number of projects (2 to 5+ projects: 6–15 marks); in case of JV, only the Lead Partner is evaluated	adjustment would allow a more realistic and inclusive evaluation of experienced bidders. Proposed Revision: Reduce threshold from Rs. 2 Crore → Rs. 1 Crore per project, evaluating either JV partner	
32)	RFP Pg 11	Detailed Marking Scheme, Sl. 2 — "Accounting/Financial Management Experience" (10 marks): At least one assignment of Rs. 5 Crore or more; 2 marks per assignment, up to a maximum of 10 marks	We kindly ask if the Authority would consider adjusting this sub criterion to recognize excellent past assignments valued at Rs. 1.5 Crore or more, rather than the current Rs. 5 Crore threshold. Proposed Revision: Reduce threshold from Rs. 5 Crore → Rs. 1.5 Crore or more per assignment.	As per RFP
33)	RFP Pg 11	Detailed Marking Scheme, Sl. 2 — "Experience in the Bihar State" (5 marks): Rs. 2 Crore or more work order value per assignment within Bihar in the last 7 years; in case of JV, any partner may qualify	We humbly request the Authority to consider lowering the minimum work-order value per assignment specifically for local experience within the State of Bihar. Proposed Revision: Reduce threshold from Rs. 2 Crore → Rs. 1 Crore per assignment within Bihar	As per RFP
34)	RFP Pg 9,11,12	Clause 2.2 — Technical Capacity (Eligibility) and Detailed Marking Scheme, Sl. 2 (all sub-criteria): Experience look-back period of "last 7 years from the date of NIT.	We respectfully query if the experience look-back period could be uniformly extended from "last 7 years" to "last 10 years from the date of NIT" across both Clause 2.2 and all sub-criteria of the Detailed Technical Marking Scheme	As per RFP
35)	RFP Pg 9	Clause 2.2 — Conditions of Eligibility of Bidders — Financial Capacity: Minimum average annual turnover of Rs. 10 Crore in the last 3 financial years (FY 2022-23, 2023-24, and 2024-25); in case of JV, the Lead Partner alone must meet the criterion	We kindly request the Authority to reconsider this threshold and consider revising the minimum average annual turnover requirement downward to Rs. 2 Crore	As per RFP
36)	RFP Pg 11	Marking Scheme — Minimum Average Annual Turnover: In the last 3 financial years (JV Lead Partner only): ">Rs.10–15 Cr.: 7 marks; >Rs.15–20 Cr.: 11 marks; >Rs.20 Cr.: 15 marks.	Consistent query with above, respectfully the suggest adjusting the marking slabs accordingly. we Proposed Revision: "Rs. 2–5 Cr.: 7 marks; >Rs. 5–7.5 Cr.: 11 marks; >Rs. 7.5 Cr.: 15 marks."	As per RFP
37)	RFP – सामान्य प्रावधान / प्रस्तावना	वर्तमान RFP में बिहार सरकार द्वारा समय-समय पर अधिसूचित स्थानीय इकाइयों एवं पेशेवर संस्थाओं के लिए लागू क्रय एवं मूल्य वरीयता संबंधी प्रावधानों का स्पष्ट उल्लेख दिखाई नहीं देता है। राज्य सरकार की संबंधित क्रय वरीयता नीति, वित्त विभाग द्वारा जारी मूल्य वरीयता संबंधी अधिसूचनाओं तथा बिहार वित्तीय नियमावली के प्रासंगिक प्रावधानों का	अतः अनुरोध है कि RFP में स्पष्ट रूप से यह प्रावधान किया जाए कि: 1. बिहार सरकार की वर्तमान में लागू क्रय एवं मूल्य वरीयता नीति इस निविदा पर भी लागू होगी। 2. बिहार में पंजीकृत फर्मों, परामर्शदाता संस्थाओं अथवा संयुक्त उपक्रम (JV) को लागू सरकारी नीति के अनुरूप पात्रता, तकनीकी मूल्यांकन एवं अंतिम चयन की प्रक्रिया में उचित वरीयता	As per RFP

		उद्देश्य राज्य में पंजीकृत संस्थाओं एवं स्थानीय पेशेवर सेवाओं को प्रोत्साहित करना तथा राज्य के आर्थिक विकास एवं रोजगार सृजन को बढ़ावा देना है।	प्रदान की जाएगी। 3. ऐसी वरीयता प्रदान करते समय गुणवत्ता, तकनीकी दक्षता एवं अनुभव से संबंधित निर्धारित मानकों में किसी प्रकार की अनुचित शिथिलता नहीं दी जाएगी। इस प्रकार का प्रावधान किसी नई सुविधा अथवा अतिरिक्त लाभ का सृजन नहीं करेगा, बल्कि राज्य सरकार द्वारा पूर्व से लागू नीतिगत प्रावधानों को निविदा प्रक्रिया में उचित रूप से प्रभावी बनाने का कार्य करेगा।	
38)	RFP – पृष्ठ 9	वर्तमान RFP में वित्तीय वर्ष 2022-23 से 2024-25 की अवधि के लिए न्यूनतम औसत वार्षिक कारोबार ₹10 करोड़ निर्धारित किया गया है तथा संयुक्त उपक्रम (JV) की स्थिति में भी इस पात्रता को मुख्यतः लीड पार्टनर द्वारा पूरा किए जाने का प्रावधान रखा गया है।	हमारा विनम्र निवेदन है कि प्रस्तावित कार्य की प्रकृति एवं परामर्श सेवाओं के स्वरूप को देखते हुए ₹10 करोड़ का न्यूनतम औसत वार्षिक कारोबार अपेक्षाकृत अधिक है। इस प्रकार की उच्च सीमा के कारण अनेक अनुभवी एवं सक्षम पेशेवर फर्म, जिनके पास आवश्यक तकनीकी ज्ञान, मानव संसाधन एवं कार्यनिष्पादन का पर्याप्त अनुभव उपलब्ध है, केवल कारोबार की सीमा के कारण निविदा में भाग लेने से वंचित हो सकती हैं। अतः व्यापक एवं स्वस्थ प्रतिस्पर्धा सुनिश्चित करने तथा अधिकाधिक योग्य संस्थाओं को अवसर प्रदान करने के उद्देश्य से अनुरोध है कि: न्यूनतम औसत वार्षिक कारोबार की सीमा ₹10 करोड़ से घटाकर लगभग ₹1 करोड़ निर्धारित की जाए। वैकल्पिक रूप से, प्राधिकरण द्वारा कार्य की वास्तविक वित्तीय एवं तकनीकी आवश्यकता को ध्यान में रखते हुए कोई युक्तिसंगत एवं आनुपातिक कारोबार सीमा निर्धारित की जा सकती है।इस प्रकार का संशोधन योग्य एवं अनुभवी छोटे तथा मध्यम आकार की पेशेवर संस्थाओं की भागीदारी को प्रोत्साहित करेगा तथा निविदा प्रक्रिया में अधिक प्रभावी एवं स्वस्थ प्रतिस्पर्धा सुनिश्चित करने में सहायक होगा।	As per RFP

39)	RFP – पृष्ठ 11	वर्तमान तकनीकी मूल्यांकन प्रणाली के अंतर्गत कारोबार के आधार पर निम्नलिखित अंक निर्धारित किए गए हैं: • ₹10 करोड़ से ₹15 करोड़ — 7 अंक • ₹15 करोड़ से ₹20 करोड़ — 11 अंक • ₹20 करोड़ से अधिक — 15 अंक वर्तमान तकनीकी मूल्यांकन प्रणाली में कारोबार के आधार पर निर्धारित अंक व्यवस्था के कारण बड़े कारोबार वाली संस्थाओं को अपेक्षाकृत अधिक लाभ प्राप्त होता है। ऐसी स्थिति में केवल वित्तीय आकार के आधार पर संस्थाओं के बीच अंतर अधिक प्रभावी हो जाता है, जबकि कार्य की गुणवत्ता एवं सफल निष्पादन के लिए आवश्यक वास्तविक तकनीकी क्षमता, पेशेवर अनुभव एवं विशेषज्ञता को भी समान महत्व दिया जाना अपेक्षित है। विशेष रूप से, जब वित्तीय पात्रता हेतु न्यूनतम कारोबार की सीमा कम करने का प्रस्ताव रखा जा रहा है, तब तकनीकी मूल्यांकन में भी कारोबार आधारित अंकों का निर्धारण उसी के अनुरूप संतुलित किया जाना अधिक तर्कसंगत होगा।	अतः अनुरोध है कि कारोबार आधारित तकनीकी अंक प्रणाली को निम्नानुसार संशोधित करने पर विचार किया जाए: • ₹1 करोड़ से ₹3 करोड़ तक — 7 अंक • ₹3 करोड़ से ₹5 करोड़ तक — 11 अंक • ₹5 करोड़ से अधिक — 15 अंक इस संशोधित व्यवस्था से कारोबार के आधार पर अंक निर्धारण अधिक संतुलित एवं आनुपातिक होगा तथा छोटे एवं मध्यम आकार की योग्य पेशेवर संस्थाओं को भी प्रतिस्पर्धा करने का पर्याप्त अवसर प्राप्त होगा। साथ ही, इससे तकनीकी मूल्यांकन में वास्तविक पेशेवर क्षमता, अनुभव एवं कार्य निष्पादन की योग्यता को अधिक उचित महत्व दिए जाने की संभावना बनेगी।	As per RFP

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